

CONSTRUCTION/CIVIL ENGINEERING CATEGORY MANAGER
£650 PER DAY

CAREER OVERVIEW

Qualified Engineer with 18 years purchasing experience. Currently working for a leading retailer procuring consultants for professional services to deliver a £2 billion stores and mixed use development programme over the next 4 years. Previously operated for 1 year as a Ltd company providing procurement services for ABC to deliver a £56m pharmaceutical production facility at their UK HQ. Supply Chain Manager for XXX plc responsible for £80 million annual spend for M&E, Building Fabric and local construction projects at all UK airports. Prior to this worked as Procurement Manager on a £109 million PFI construction project for the Waste Industry involving international sourcing of specialist process plant. Procurement experience has been in civil / building construction contracts and Facilities Management covering a multitude of disciplines but mainly infrastructure works and construction for highways, water and process industries. FM procurement has covered both 'hard and soft services' in major projects for the health, education and defence sectors involving major international sourcing strategies.

MAJOR SKILLS

Reporting

Reporting at Board level on financial performance of projects and technical performance of suppliers

Negotiating / Contract Management

Procurement of large construction projects netting the contractual relationship between funder and suppliers covering international sourcing of main contractors, subcontractors, materials and major plant hire. Leading negotiations and formulating commercial contracts.

Supply Chain Management

Developing Sourcing Strategies and implementation plans. Pre-qualification and on-going performance evaluation and relationship management of suppliers and service providers. Identifying and enhancing commonality within the supply chain across bids and contracts. Developing a market focused approach to engaging suppliers to meet business aspirations.

Practice Process Management

Formulating and applying purchasing tools and procedures ensuring best practice

Project Management

Management of support and project team staff, excellent stakeholder management skills, resource allocation against tender event schedules

CURRENT EMPLOYMENT

December 2006 onwards Senior Buying Manager, Professional Services, Responsible for selection, procurement and performance management of Architects, Structural Engineers, Planning Consultants, Highway Engineers and Cost Managers to deliver a £2 billion mixed use development programme involving retail parks, shopping centres, residential and commercial facilities. From feasibility stage through to project delivery and final account. Setting up and managing Consultant Centres of Excellence for each major discipline ensuring shared learning, value for money and consistent performance from suppliers.

PREVIOUS EMPLOYMENT

May 2006 – November 2006 Procurement Manager,

Procurement Manager on a £56 million production facility project for the pharmaceutical industry providing the client with a turn key solution. Responsibilities cover production of project procurement strategy, procedures and tender event schedules, designation of resources and responsibilities; establishing supply chain partners; pre-qualification of contractors and suppliers; managing the project procurement programme, design deliverables, tender issue, evaluation, negotiation, recommendation and award of contracts. Use of web based reverse auction tool.

October 2005 – April 2006 Supply Chain Manager, (Contract Ltd)

Appointed on an interim contract basis responsible for managing the M&E and building fabric and cleaning category across all national airports in England and Scotland. Managing a spend of £70 million developing supplier performance and relationship management tools for assessment of key contractors appointed on framework contracts. Working with stakeholders to ensure services meet operational requirements and provide the business improved value for money. Developing short-medium term tactical strategies and long term sourcing strategies to develop partnering relationships with business critical providers.

July 2003 – Sept 2005 Procurement Manager, Appointed for the £100 million capital procurement phase on a 25 year PFI contract for covering construction of new waste handling facilities including recycling and bio-drying process equipment. Responsible for setting out a procurement strategy for the project. Pre-qualifying contractors, leading the tender and negotiation process, drafting of commercial and contractual terms. Managing the administration of contracts post award, providing monthly reports to the funders representatives on contract performance and overall project cost control.

2002 – 2003 Procurement Manager, Maidenhead

Providing a complete procurement function for facilities management contracts covering all soft and hard services from cleaning, catering and security to M&E building maintenance, landscaping, waste disposal etc, including company group commodity procurement. Current contracts range from military establishments, Schools, Hospitals and Business Services facilities. Responsibility ranged from evaluating suppliers capabilities specific to contract requirements and establishing procurement strategies and leading negotiations from initial tender bid stage through to contract award.

1998 – 2002 Senior Buyer, Bracknell

Leading a team of buyers providing head office support for the Infrastructure Services Division of one of UK's major contractors covering Civils, Telecommunications, Railways, Piling, Power and Energy and Marine disciplines. Negotiating national group deals ensuring total value commitment from major suppliers. Implemented and managing a mobile phone company database and pioneering the integration of an eDM (Electronic Data Management) system into the procurement function.

1997-1998 Buyer, Setting up a formal procurement function for a rapidly growing civil construction company with an annual turn over of £25 million. Projects valued between £100k - £2 million ranging from housing and Industrial infrastructure to Highway work. Set up of computerized supplier database.

1994-1996 Buyer / Project Co-coordinator, Reading

Procurement and scheduling of all materials and services in the construction of timber housing developments throughout the UK and Europe, ranging from multiple units to single specialist installations such as sports clubs and leisure centres. Appointing subcontractors and managing a building maintenance team covering over 400 installations.

1991-1993 Project Co-coordinator, Voluntary Service Overseas, London

Sponsored by XXX Ltd, working in collaboration with the Ministry of Education. Appointed project co-coordinator at a rural development in Zimbabwe. Raised over £12,000 from international sources and pioneered the construction of a fully equipped metal workshop teaching Cambridge O level Metalwork.

EDUCATION

Higher National Certificate – Computing specializing in Mechatronics

Higher National Diploma, Mechanical Engineering

Eight O levels, 2 A levels in Mathematics and Computer Studies

Associate Member of CIPS ; Member of RedR – Register of Engineers for Disaster Relief